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HDFC Bank Expands SME Payment Solutions with Launch of Business Credit Card Series for Self-Employed Community

- New range to complement Bank's existing SME payment solutions
- The range to have 4 variants BizFirst, BizGrow, BizPower, and BizBlack

Mumbai, February 6th, 2024: HDFC Bank, India's largest private sector bank, today announced expansion of its SME Payment Solutions with the launch of Business range of credit cards customised for business owners, entrepreneurs, and freelancers. The credit cards will be available in 4 variants – BizFirst, BizGrow, BizPower, and BizBlack. The business credit card range offers a best-in-class interest-free credit cycle of 55 days, savings on core business spends like utility bills, GST, income tax, vendor payments, business travel, and business productivity tools.

This offering makes up a part of the strong suite of SME payments solutions that the Bank offers. HDFC Bank's SME Payment Solution is a designed to meet the diverse payment needs of self-employed individuals, SMEs and MSMEs.

Tailored to address both payable and receivable needs of businesses, the Bank has introduced a unified digital platform which consolidates all payables such as vendor payments, utility bills, and statutory payments etc. On the receivable side of payments, the platform is designed to manage and optimize end to end supply-chain arrangements and reconciliation. The platform provides a detailed dashboard with one view of payments made and accepted, for better cash-flow management. The Bank leads the commercial spends market with a significant 45% market share as of December 2023.

The new range of business credit cards is envisioned to cater to the requirements of the selfemployed community including MSMEs, startups, professionals, and freelancers.

Key features of the business credit cards:

- Up to 55 days free credit period (industry best)
- Up to 10X* Reward Points on Business Spends

o Bill Payments | Tax Payments | Vendor Payments | Business Travel |

Business Productivity Tools

Specially Curated Business Insurance Package

Fire & Burglary | Cash in Safe & Transit | Electronic Equipment

Exclusive Business focussed Redemption Catalogue

Travel & Hotels | Microsoft Office 365 | Clear Tax | Amazon for Business |

Google Ads

EMI and Loan on card facility

Freelancers/GIG workers is a new emerging segment in self-employed category and the

Bank will be launching GIGA Business Credit Card shortly, catering to specific needs of this

segment.

Speaking at the launch, Mr. Parag Rao, Country Head – Payments, Liabilities Products,

Consumer Finance & Marketing HDFC Bank said, "At HDFC Bank, we are committed to

addressing the diverse payment needs of the self-employed as well as the business sector,

ranging from MSMEs to large corporates. Understanding the specific requirements of the

self-employed community, our business range of credit cards, is designed to be a practical

game-changer in supporting their everyday business needs."

In fact, the recently introduced payments platform has capabilities to process statutory

payments, utility bills, onboard verified vendors and centralized payments, providing custom

dashboards and comprehensive MIS. Currently, 6,500 corporates are making payments to

over 14,000 registered vendors on the platform, facilitating a total spend of Rs 82,000 crores

since November 2021. Moreover, the Bank's Business & Commercial Payment Solution has

efficiently processed Rs 26,000 crores in statutory payments in current financial year,

establishing itself as a trusted and efficient financial partner for businesses.

HDFC Bank is among the country's largest facilitators of cashless payments with 5.30 crore

debit cards and 2 crore credit cards as of January 2024. HDFC Bank has the largest market

share by spends in the credit card business of 27.1% as of December 2023.

About HDFC Bank:

Please click here: www.hdfcbank.com

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