

## Break-up of Domestic Retail Advances

As per regulatory segment reporting guidelines:-

(₹ Crs)

|                              | 30-Sep-14      | 30-Jun-15      | 30-Sep-15      |
|------------------------------|----------------|----------------|----------------|
| Auto                         | 37,778         | 43,458         | 46,009         |
| Personal Loans               | 23,137         | 28,830         | 31,881         |
| Home Loans                   | 19,558         | 26,888         | 28,483         |
| Business Banking             | 21,963         | 24,016         | 27,288         |
| Kisan Gold Card              | 12,896         | 16,657         | 19,214         |
| Credit Cards                 | 14,005         | 16,865         | 18,000         |
| CV/CE                        | 13,857         | 13,389         | 14,799         |
| Others                       | 6,398          | 7,565          | 8,664          |
| Two Wheelers                 | 3,624          | 4,393          | 4,730          |
| Gold Loans                   | 3,860          | 4,224          | 4,309          |
| Loans against securities     | 1,050          | 980            | 1,078          |
| <b>Total Retail Advances</b> | <b>158,128</b> | <b>187,265</b> | <b>204,456</b> |

As per internal business classification :-

(₹ Crs)

|                              | 30-Sep-14      | 30-Jun-15      | 30-Sep-15      |
|------------------------------|----------------|----------------|----------------|
| Auto                         | 44,038         | 50,100         | 53,633         |
| Personal Loans               | 23,336         | 29,058         | 32,421         |
| Home Loans                   | 19,558         | 26,888         | 28,483         |
| Business Banking             | 46,537         | 50,955         | 57,499         |
| Kisan Gold Card              | 12,923         | 16,898         | 19,540         |
| Credit Cards                 | 14,005         | 16,865         | 18,000         |
| CV/CE                        | 24,476         | 26,490         | 28,973         |
| Others                       | 8,539          | 10,743         | 12,055         |
| Two Wheelers                 | 4,499          | 5,281          | 5,762          |
| Gold Loans                   | 3,865          | 4,243          | 4,349          |
| Loans against securities     | 1,068          | 1,339          | 1,522          |
| <b>Total Retail Advances</b> | <b>202,844</b> | <b>238,859</b> | <b>262,238</b> |