

**UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2004**

(Rs. in Lacs)

	Particulars	Unaudited results for the quarter ended 30-6-2004	Unaudited results for the quarter ended 30-6-2003	Audited results for the year ended 31-03-2004
<b>1</b>	<b>Interest earned ( a ) + ( b ) + ( c ) + ( d )</b>	<b>70255</b>	<b>57707</b>	<b>254893</b>
a	Interest / discount on advances / bills	35300	24985	110866
b	Income on investments	31094	30685	132222
c	Interest on balances with Reserve Bank of India and other inter bank funds	3650	1882	11096
d	Others	211	155	709
2	Other income	10804	13219	48003
<b>A</b>	<b>Total income ( 1+2 )</b>	<b>81059</b>	<b>70926</b>	<b>302896</b>
3	Interest expended	30376	29938	121105
<b>4</b>	<b>Operating expenses ( e ) + ( f )</b>	<b>23083</b>	<b>18195</b>	<b>81000</b>
e	Payment to and provision for employees	5682	5155	20409
f	Other operating expenses	17401	13040	60591
<b>B</b>	<b>Total expenditure ( 3 ) + ( 4 ) (excluding provisions &amp; contingencies )</b>	<b>53459</b>	<b>48133</b>	<b>202105</b>
<b>C</b>	<b>Operating profit ( A – B ) ( Profit before provisions and contingencies )</b>	<b>27600</b>	<b>22793</b>	<b>100791</b>
D	Other provisions and contingencies	6900	7016	28895
E	Provision for taxes	6703	5049	20946
<b>F</b>	<b>Net profit ( C-D-E)</b>	<b>13997</b>	<b>10728</b>	<b>50950</b>
5	Paid up equity share capital (face value Rs. 10)	28584	28315	28479
6	Reserves excluding revaluation reserve			240709
<b>7</b>	<b>Analytical Ratios:</b>			
( i )	Percentage of shares held by Government of India	Nil	Nil	Nil
( ii )	Capital adequacy ratio	11.0%	11.8%	11.7%
(iii)	Earnings per share (par value Rs. 10/- each)			
	Basic	4.9	3.8	18.0
	Diluted	4.5	3.5	16.6
<b>8</b>	<b>Aggregate of Non Promoter Shareholding</b>			
	-No. of shares	216982813	214291213	215930713
	-Percentage of shareholding	75.9%	75.7%	75.8%

**Segment information in accordance with the Accounting Standard on Segment Reporting (AS17) of the three operating segments of the Bank are:**

(Rs in lacs)

	Unaudited results for the quarter ended 30-6-2004	Unaudited results for the quarter ended 30-6-2003	Audited results for the year ended 31-03- 2004
1. Segment Revenue			
a) Wholesale Banking	48681	44880	176145
b) Retail Banking	75078	57904	253197
c) Treasury	3518	10146	44060
Total	127277	112930	473402
Less: Inter Segment Revenue	46218	42004	170506
Income from Operations	81059	70926	302896
2. Segment Results			
a) Wholesale Banking	11350	7583	34826
b) Retail Banking	12559	4705	22221
c) Treasury	(3209)	3489	14849
Total Profit Before Tax	20700	15777	71896
3. Capital Employed (Segment assets – Segment liabilities)			
a) Wholesale Banking	731551	824191	215242
b) Retail Banking	(443950)	(571649)	(258890)
c) Treasury	(19236)	(24270)	366010
d) Unallocated	17118	8733	(53174)
Total	285483	237005	269188

**Note on segment information**

The reportable primary segments have been identified in accordance with the Accounting Standard on Segment Reporting (AS-17) issued by the Institute of Chartered Accountants of India (ICAI).

The Bank operates in three segments: wholesale banking, retail banking and treasury services. Segments have been identified and reported taking into account, the target customer profile, the nature of products and services, the differing risks and returns, the organisation structure and the internal business reporting systems. Effective financial year 2003-2004, commercial vehicle loan division, which was earlier part of wholesale banking has been classified as part of retail banking in line with the change in segment focus for this product strategy. The figures for the quarter ended June 30, 2003 have been regrouped to that effect to bring it in conformity with current period's classification.

## NOTES:

1. The above results have been taken on record by the Board at its meeting held on July 14, 2004.
2. The Bank allotted 10,52,100 shares on April 5, 2004 and 389,100 shares on July 5, 2004 pursuant to the exercise of stock options by certain employees.
3. Other income relates to income from non-fund based banking activities including commission, fees, foreign exchange earnings, earnings from derivative transactions and profit and loss (including revaluation) from investments.
4. During the quarter ended June 30, 2004, the total number of branches (including extension counters) and the ATM network increased by 18 branches and 25 ATMs respectively.
5. Information on investor complaints pursuant to Clause 41 of the listing agreement for the quarter ended June 30, 2004:

Opening Balance	Nil
Additions	18
Disposals	17
Closing Balance	1

6. Previous period figures have been regrouped / reclassified wherever necessary to conform to current period's classification.
7. The above results for the quarter ended June 30, 2004, have been subjected to a "Limited Review" by the auditors of the bank, as per the listing agreements with The Stock Exchange, Mumbai, The National Stock Exchange of India Limited and The Stock Exchange, Ahmedabad.
8. Rs. 10 lacs = Rs. 1 million  
Rs. 10 million = Rs. 1 crore

Place : Mumbai  
Date : July 14, 2004

**Aditya Puri**  
Managing Director

**Summarised Balance Sheet as at June 30**

(Rs in Crores)

	As at 30-06-2004	As at 30-06-2003
<b>CAPITAL AND LIABILITIES</b>		
Capital	<b>286</b>	283
Reserves and Surplus	<b>2569</b>	2087
Employees' Stock Options (Grants) Outstanding	<b>1</b>	4
Deposits	<b>31406</b>	23340
Borrowings	<b>2575</b>	2510
Subordinated debt	<b>600</b>	200
Other Liabilities and Provisions	<b>2903</b>	2455
<b>Total</b>	<b>40340</b>	30879
<b>ASSETS</b>		
Cash and balances with Reserve Bank Of India	<b>2214</b>	1230
Balances with Banks and Money at Call and Short notice	<b>586</b>	1033
Investments	<b>17411</b>	14449
Advances	<b>18419</b>	11937
Fixed Assets	<b>648</b>	548
Other Assets	<b>1062</b>	1682
<b>Total</b>	<b>40340</b>	30879